



# WHY DATA AND CONNECTIVITY MATTER TO ENSURE QUALITY

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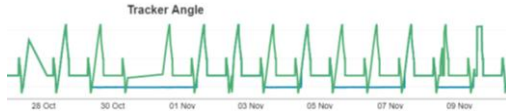
## Company Overview

- Founded in 2013 by veteran solar entrepreneur, Dan Shugar
- 14.5 GW's contracted or delivered to date
- Acquired by Flex, an investment grade company with \$25B annual revenue
- #1 global market share leader in solar tracking category three consecutive years (GTM, IHS)

## Our Data Analysis Methodology

➤ Analyze available data

➤ Determine trends

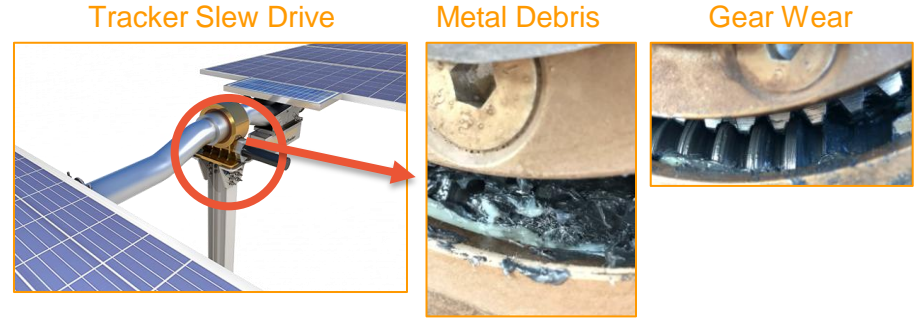


➤ Create signature

➤ Use signature to find issues

➤ Create work order, evaluate cost vs. action

## How We Use Data



## Connectivity is Key

- NX Data Hub: data driven analytics
- TrueCapture smart control system: greater energy production
- Cyber security through Flex's SmartNexus, bidirectional data pipeline
- Natural disasters are more frequent, and more fierce
- Lower O&M costs